

Lumbye Hall, 11.30-12.45

Stakeholder Co-creation

Tom Postmes (chair)
Victoria McGuinness
Heidi Kinnunen





Stakeholder Co-creation

Tom Postmes

Faculty of Behavioural and Social Sciences, University of Groningen, Netherlands

AESIS



Opening words on "Stakeholder co-creation": ACCOMPLISSH contributions

4 October 2018, Copenhagen

































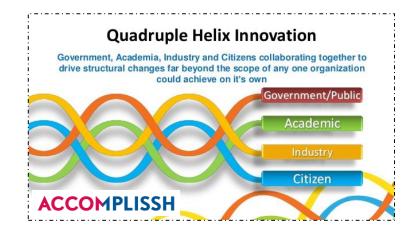


Tom Postmes



- Horizon 2020 Societal Challenge 6
- March 2016 March 2019
- Open Innovation 2.0 inspired
- Coordination University of Groningen

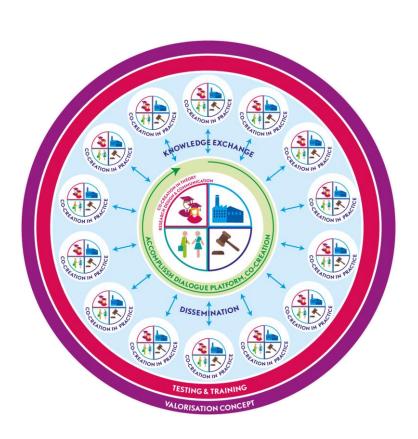
- 1. Society needs new insights for many challenges;
- 2. Current valorisation approaches are too linear: from academia to society;
- 3. Innovation comes from co-creation (quadruple helix) where all stakeholders are equal;





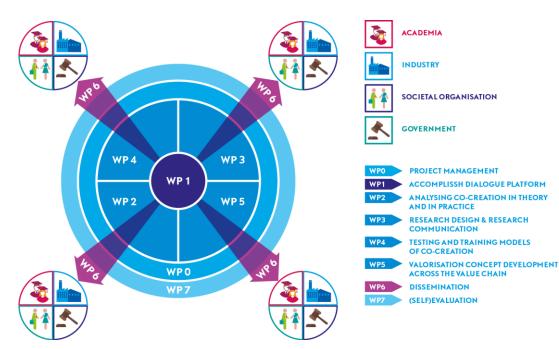
Goals:

- Develop a valorisation model (inspired by open innovation 2.0);
- 2. Deliver updated roadmaps for impact from SSH;
- 3. Develop new pathways to implement them.



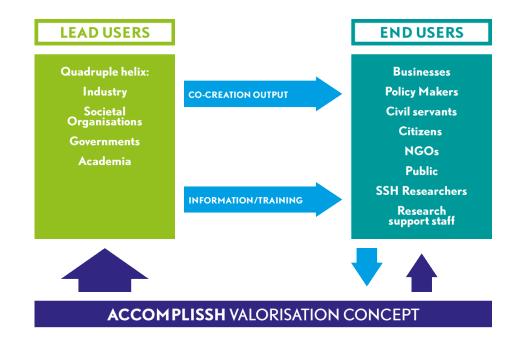
Analysis:

- Co-creation analysis from theory (literature study) and practice (Quadruple Helix groups interviews);
- Research Design & Research Communication



Deliverables:

- Best practices / hands-on tools for all stakeholders
- An innovative innovation approach









Effective co-creation challenges Intro to the session

- Effective methods: the co-creation "toolkit"
- Short term business models: who pays for all this?
- Long term cooperations: dealing with trust, shared cognition and turnover
- Collective innovation: achieving external recognition and internal generosity
- Politicization of knowledge: clarity about roles and ethics



Stakeholder Co-creation

Victoria McGuinness

Manager for TORCH (The Oxford Research Centre in the Humanities), UK

AESIS

Stakeholder Co-creation

How to effectively use the co-creation approach to bring together stakeholders and discover innovative solutions for societal challenges

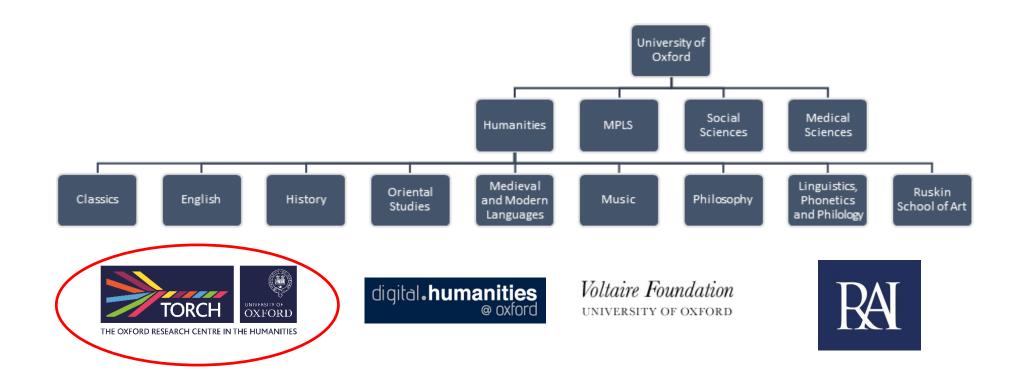
Dr Victoria McGuinness

TORCH | The Oxford Research Centre in the Humanities University of Oxford





University of Oxford



- TORCH supports Oxford Humanities interdisciplinary and collaborative research, facilitates knowledge exchange (KE) and wider engagement
- Academic led and 'bottom-up' approach
- Last year, TORCH collaborated with around 400 researchers, supported
 c.400 research events, with audiences of over 16,000 people



Societal Challenges

- 1. Health, demographic social change and wellbeing
- 2. Food security, Sustainable Agriculture and Forestry, Marine and Maritime and Inland Water Research and the Bioeconomy
- 3. Secure, clean and efficient energy
- 4. Smart, green and integrated transport
- 5. Climate action, environment, resource efficiency and raw materials
- 6. Europe in changing world inclusive, innovative and reflective societies
- 7. Secure societies



Knowledge Exchange Projects

'Compassion in Healthcare' - NHS/Royal Society of Medicine and Prof Joshua Hordern (Theology & Religion)

'Eating disorders and real-life reading' - Beat Charity and Dr Emily Troscianko (German)

'Celebrating 500 years of Pregnancy and Birth' – Royal College of Obstetricians & Gynaecologists and Prof Valerie Worth (French)

'Fostering a shared understanding of educational success for children in care' - National Association of Fostering providers and Dr Aoife O'Higgins (Education)

TORCH | The Oxford Research Centre in the Humanities





Childhood adversity and lifetime resilience

This project seeks to understand how people who experienced adversity in childhood were affected by these experiences across the course of their lives.

- Prof Lucy Bowes Department of Experimental Psychology
- Prof Siân Pooley Faculty of History

Knowledge Exchange Projects



'Words as Weapons' - Crisis Skylight (Homeless Charity) and Sphinx Theatre and Prof Tom Kuhn (German)

'The Indian Army in the Frist World War' – Soldiers for Oxfordshire Museum and Dr Priya Atwal (History)

'Storming Utopia' – Pegasus Theatre and Prof Wes Williams (French)

'Refugee Heritage: the archaeology of the Calais Jungle' – Museum of London Archaeology (MOLA) and Sarah Mallet (Archaeology)

Storming Utopia



East Oxford Primary School, Oxford



80% of the pupils come from a very wide range of ethnic backgrounds. Around 70% of pupils speak English as an additional language and 30 different languages are spoken.



HUMANITIES & IDENTITIES

TORCH | The Oxford Research Centre in the Humanities











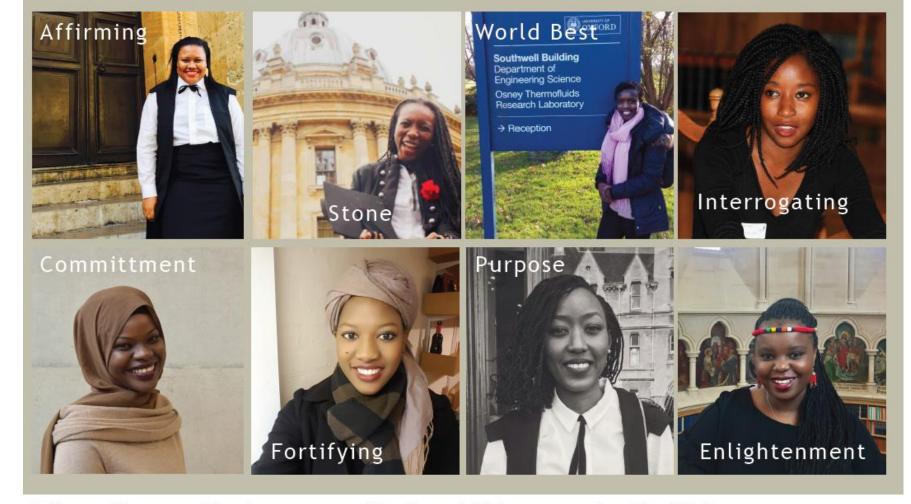




Gaps Between Installation 14 June - 14 July 2017

Oxford City

Radcliffe Humanities, Museums, Sheldonian Theatre, Radcliffe Camera, Christchurch College, Modern Art Oxford, Oxford Union & History Faculty



The Gaps Between: Oxford Women in Politics

Oxford Women in Politics (OxWiP) is the leading university-wide society dedicated to advancing the role of women in public and professional life. OxWiP was founded in 2004 to serve as a means to address the significant gender imbalance in politics and leadership roles. Since then, the society has broadened its scope to serve as a resource for women leaders in public service, academia, and the private sector. Women pictured (L to R): Fatu Wurie; Vivian Oje; Gladys Ngetich; Ruteno Chigora;

Aida Ndiaya; Mary Jiyani; Jessica Muganza; Bongeka Zuma.

Each woman chose one word to show what Oxford means to them.

This is part of a city-wide installation celebrating Oxford's alternative stories.

Visit www.torch.ox.ac.uk/identities for more information. Share your place or story with #gapsbetween.

Images used with kind permission of OXWIP.





The Gaps Between: Young Women's Music Project

YWMP is an Oxford Charity providing workshops and an inclusive and supportive space for young women to make music together, learn new skills, express themselves, and grow in confidence. Their projects help young people to challenge issues affecting them in a creative and productive way, such as class, race, sexuality, gender, mental health, and consent. YWMP are currently Oxfordshire's BBC Introducing Act of the Year.

Written by Zahra Haji Fath Ali Tehrani, YWMP Director

THE OXFORD RESEARCH CENTRE IN THE HUMANITIES

This is part of a city-wide installation celebrating Oxford's alternative stories.

Visit www.torch.ox.ac.uk/identities for more information. Share your place or story with #gapsbetween.

Image by Joyce Nicholls and used with kind permission of Plan International UK.



The Gaps Between: Elizabeth Frood

"My body still doesn't make much sense to me; but it has only been just under two years since I went into septic shock and suffered these injuries. I've spent my career exploring ancient Egyptian representations of the self and the disjunctions between what was traditional, normative, ideal, and what might have been seen as jarring, dissonant, and new. I am curious to see how my thinking on these topics will change."

- Professor Elizabeth Frood, Faculty of Oriental Studies

This is part of a city-wide installation celebrating Oxford's alternative stories.

Visit www.torch.ox.ac.uk/identities for more information. Share your place or story with #gapsbetween.







The Gaps Between: Merze Tate

Merze Tate became the first African American woman to graduate from Western State Normal School in 1927. With the support of scholarships, she was able to raise the money to support further study at the University of Oxford in 1931 when she became the first African American woman to attend the institution as a student at St Anne's College. In 1941, she made history again when she was the first African American woman to gain a PhD from Harvard University.

Written by Dr Imaobong Umoren, Faculty of History.

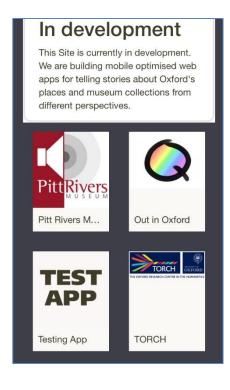
This is part of a city-wide installation celebrating Oxford's alternative stories. Visit www.torch.ox.ac.uk/identities for more information. Share your place or story with #gapsbetween.

Image used with kind permission of the Merze Tate Collection of Western Michigan University.

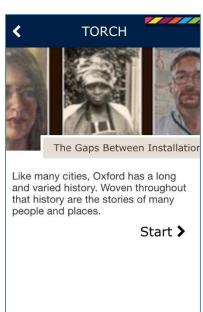


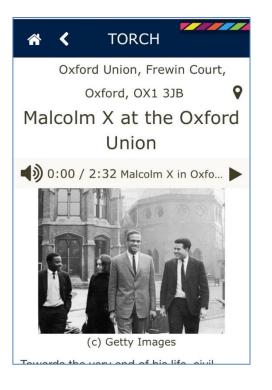
















Stakeholder Co-creation

Heidi Kinnunen

Senior Advisor in Capacity Building and Impact, University of Helsinki, Finland

OPTIMISING THE IMPACT OF SSH

FOCUS ON COMPANIES

Dr. Heidi Kinnunen, University of Helsinki

AESIS Network Copenhagen 4-5 October 2018



WHERE DOES RESEARCH FUNDING COME FROM?

Outcome will be used by many, usually free of charge Voluntary sector Foundations, NGOs Business sector SMEs, big companies, international corporates, sponsors

•

Outcome will be used by many, not free of charge

Public sector Governmental organisations, ministries Private sector Citizens' donations, testaments, crowd sourcing,

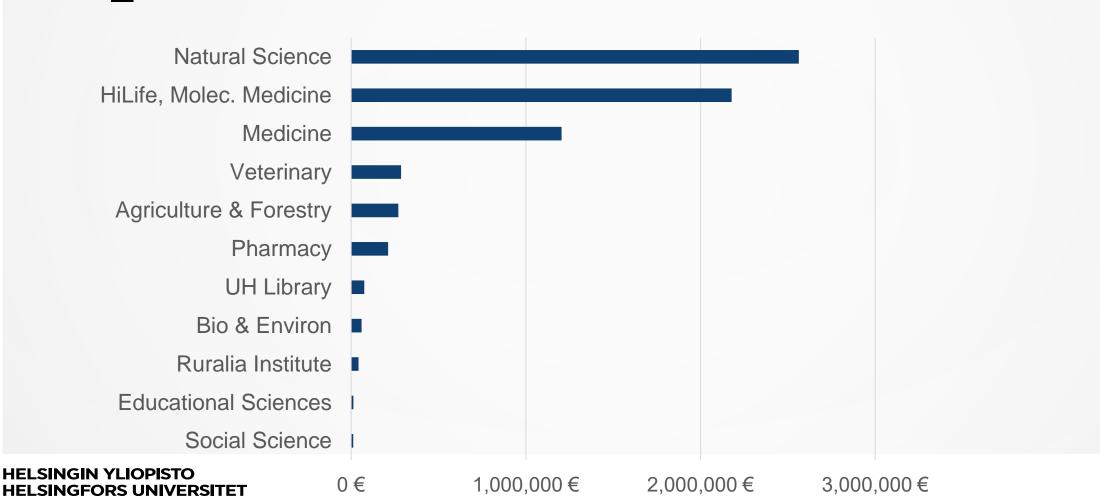


Outcome will be used by many, usually free of charge



UNIVERSITY OF HELSINKI

BUSINESS FUNDING IN FACULTIES, UNI HELSINKI, 2017





WHERE SCIENCE MEETS BUSINESS?

How have you been in contact with a company in a scale from 1 (never) to 4 (very often)?

	Science	Bio-Environ	Medicine	Social Sciences	Humanities
Conferences	1,91	1,97	2,24	1,84	1,51
Consultancy	1,52	1,63	1,54	1,53	1,31
Lectures	1,27	1,28	1,67	1,53	1,27
Employment	1,29	1,15	1,23	1,17	1,18
Commissioned research	1,32	1,29	1,32	1,21	1,13
Joint publications	1,47	1,32	1,41	1,30	1,09
Public research program	1,40	1,26	1,29	1,35	1,09
Thesis	1,39	1,22	1,20	1,38	1,07
Joint working spaces	1,22	1,14	1,14	1,14	1,04

During the past 5 years in Helsinki:

70% had met companies in conferences
44% had consulted a company
37% given a lecture for a company

Study by ETLA (2018): N=~4000 **Tutkimustiedon hyödyntäminen kestävän hyvinvoinnin lähteenä**Tuloksia yliopistomaailman
valmiuksista edistää löydöksien
käyttöönottoa



PATENTABLE KNOW-HOW VS. DEEP UNDERSTANDING

"Hard sciences"

"Soft sciences"

Patents, other IPR

Profound knowledge

IPR sold or licensed

Consultancy sessions expert reports etc.

Commercial success, competitional advantage, societal impa



CONSULTANCY LEADS TO DEEPER CO-OPERATION



Spin off

Consultancy Xx xxx € Commissioned research Xxx xxx €

Co-operational research
Xxx xxx €

Building trust



IS CONSULTANCY SUPPORTED BY HEIS?

In the UK

Cambridge University – Cambridge Enterprise Ltd, 85% of the revenue to the researcher

Oxford University – Oxford University Consulting

Imperial College – Imperial Consultants

Edinborough, ERI, 70% returns to the researcher

Bristol Univeristy, RED

Glasgow University, fees under 5000£ 100% to researcher

In Belgium

KU Leuven, Leuven R&D, max. 50& to researcher, but the team is also rewarded

In Finland

In the UH the researcher gets nothing, if consultancy is sold via university





IF CONSULTANCY IS NOT REMUNERATED

- University sends a signal telling that it doesn't value knowledge transfer
- Researchers continue consulting privately, silently
- University loses a good indicator of the impact of science
- Researchers don't learn to price their work and lose income
- Contacts to companies are fewer, less new projects, less appreciation of scientific work

Less Engagement



IN ORDER TO START A FLOURISHING CONSULTANCY

- Encourage researchers to stakeholder contacts
- Educate researchers about correct pricing
- Give researchers a fair remunaration for their consultancy work

In return universities may:

- Enhance employment opportunities for students
- Get information of the needs of the society
- Gain data for internal research, reporting



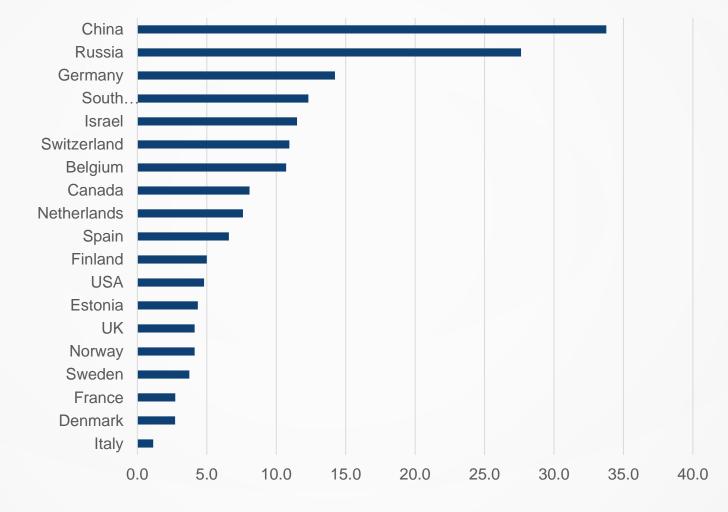
HELSINGIN YLIOPISTO HELSINGFORS UNIVERSITET UNIVERSITY OF HELSINKI



HELSINGIN YLIOPISTO
HELSINGFORS UNIVERSITET
UNIVERSITY OF HELSINKI



% OF HEIS' R&D FUNDING FROM BUSINESS



HELSINGIN YLIOPISTO
HELSINGFORS UNIVERSITET
UNIVERSITY OF HELSINKI

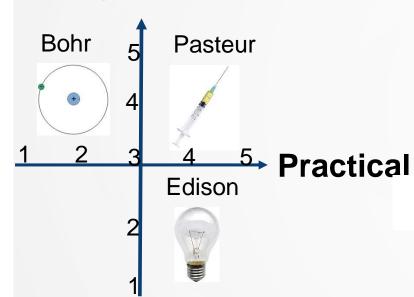
OECD Science, Technology and Industry Scoreboard 2015

Funding of R&D in higher education, 2013

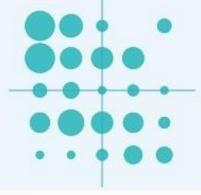
HOW DO RESEARCHERS SEE THE AIMS OF THEIR FIELD OF

SCIENCE?

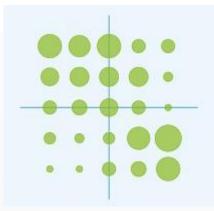
Scientific



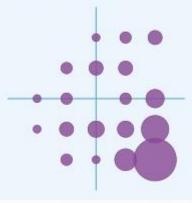
Modified from D. Stokes 1997: Pasters's quadrant). Basic science and technological innovation



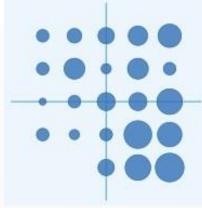
History (N=115)



Ecology and evol. biology (N= 153)



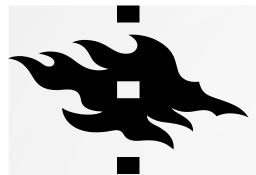
Medicine and health technology (N=83)



Material science N=146

Finnish Academy: Tieteen tila 2016

HELSINGIN YLIOPISTO HELSINGFORS UNIVERSITET UNIVERSITY OF HELSINKI



FUNDING PROFILES VARY ACCORDING TO FIELD OF

Faculty	% of Business funding	% of Ministries' funding	Academic staff no. (31.12.2016)	% of academic staff
Pharmacy	3,3	0,3	186	4,2
Theology	0,0	0,4	102	2,3
Humanities	0,0	0,7	442	10,0
Law	0,0	1,3	106	2,4
Medicine	6,1	4,2	688	15,6
Bio- Environmental	0,1	5,2	316	7,2
Science	49,0	7,8	838	19,0
Veterinary	4,0	12,3	159	3,6
Social Sciences	0,1	12,4	356	8,1
Behavioural Science	3,1	15,5	340	7,7
Agriculture & Forestry	<u>7,4</u>	17,2	307	7,0
Independent Institutes	27,4	22,7	572	13,0

HELSINGIN YLIOPISTO
HELSINGFORS UNIVERSITET
UNIVERSITY OF HELSINKI

Heidi Kinnunen, Emmi Holm, Anna-Maria Nordman, Solveig Roschier (2017)
Academic consulting – income stream, impact and brand building, **International Journal of Innovation Science**



TECHNOLOGY-DRIVEN SOCIETY NEEDS UNDERSTANDING OF HUMAN NEEDS

- New devices and technology vs. elderly people
- New technology & democracy, well-being, equality, emotional life, ethics, law etc.



Stakeholder Co-creation

Panel discussion & Q&A

Tom Postmes (chair)
Victoria McGuinness
Heidi Kinnunen



Stakeholder Co-creation

Chair: Tom Postmes

Faculty of Behavioural and Social Sciences, University of Groningen, Netherlands

Type your recommendation here



Next up:

12.45-13.45 Lunch

13.45-15.00 Indicators of SSH Impact

Institutional Assessment

Measurement Tools

Public Engagement

Lumbye Hall

Gemyse 2

Gemyse 1

HC Andersen Castle

